**附件4：教学大纲**

《国际贸易实务》

课程教学大纲

课程编号：

制定单位： 国际经贸学院

制 定 人（执笔人）： 王善论

审 核 人： 王瑛

制定（或修订）时间：2017年 月 日

**江西财经大学**

**《国际贸易实务》课程教学大纲**

**1、GENERAL INFORMATION**

|  |  |
| --- | --- |
| 课程名称Course Name | 国际贸易实务 International Trade Practice |
| 授课语言Teaching Language | English | 先修课程Prerequisites | Non  |
| 适用专业Designed for | MIB | 课程性质Compulsory/Selective | compulsory |
| 学分Credits | 2 | 总学时数Contact Hours | 32 |
| 开课学院Offered in | School of International Trade and Economics | 任课教师Lecturer | WANG Shanlun/WANG Ying |
| 编写人Editor | WANG Shanlun | 大纲主审人Proofreader | WANG Ying |
| 课程负责人Head of Course | WANG Shanlun | 翻译Translator | WANG Shanlun |
| 使用教材Text Books | Handouts |
| 教学参考资料References | CISG, PICC, Incoterms2010, UCP600 etc. |
| 课程教学目的Objectives | **Knowledge and understanding of**1. international convention and model law(PICC) for contract, home country’s contract law.
2. trade terms, documentary credit, transportation and documents(B/L), insurance and its documents, dispute resolutions.

**Skill and ability to**1. negotiate and draft formal written sales contract;
2. process the transaction of documentary collection and documentary credit
3. handle cross-border transportation
4. effect cargo transportation insurance
5. settle trade disputes.

**further studying:**International Commercial Law；International Payments and Trade Finance |
| 课程教学要求Teaching Methods &Requirements | The course will consist of lectures and discussions of problems, presentation, and assignments. **Lectures and Tutorial**Our classes will be a combination of lectures and discussions of problems. Most of the concepts and techniques taught in this course are best illustrated and learned through problem solving. Therefore, we will analyze many problems in class. Solutions to problems done in class will not be released on study website at https://wwws.chaoxin.com**Online study**You will be able to obtain lecture notes and related materials from Oneline study website at https://wwws.chaoxin.com . The website also provides a web forum (Discussion Board) for posting questions. Questions regarding recommended problems, quizzes, etc. will be answered in this forum. Homework assignments posted on website is required. |
| 评价与考试Assessments | All exams in this course will be closed book. Final Examination 50%Assignments and Presentation 30%Class attendance 20%Total 100% |

**2、Tentative Schedule**

**（Subject to Change; LastUpdated: Mar15,2017）**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **校历周次****Week** | **授课日期****Date** | **学****时****数****hrs** | **教学内容****安排****Topic** | **教学****形式****Format** | **教学手段****Activity** | **课后作业或辅导安排****Require reading/****Assignment** | **执行情况****application** | **备注****others** |
| 1 |  | 4 | Contract basics | Lecture | presentation |  |  |  |
| 2 |  | 4 | Contract basics | Lecture | presentation |  |  |  |
| 3 |  | 4 | Incoterms | Lecture | presentation |  |  |  |
| 4 |  | 4 | Incoterms | Lecture | presentation |  |  |  |
| 5 |  | 4 | Payments | Lecture | presentation |  |  |  |
| 6 |  | 4 | Payments | Lecture | presentation |  |  |  |
| 7 |  | 4 | Transportation and insurance | Lecture | presentation |  |  |  |
| 8 |  | 4 | Dispute resolutions | Lecture | presentation |  |  |  |
| 合计 | 32 |  |  |  |  |  |  |